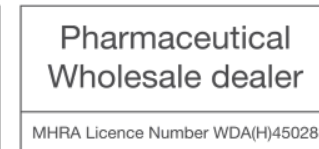




Delivering Value Supporting your Service

THINK it's time for a CHANGE?

High Quality Products. Excellent Customer Service & Delivery.



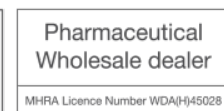


Who we are

- A long established company providing the very best in customer service and a range of high quality products.
- Investment and product development focuses solely on harm reduction.
- Provide manufacturing and the comprehensive stocking of sterile injecting equipment, sharps containers and paraphernalia.
- Assemble and supply bespoke NX packs and loose paraphernalia to NSP's.
- Central UK location based in Bicester Oxon.
- Approved supplier to the NHS.
- Preferred supplier to several independent drug treatment organisations in the UK.

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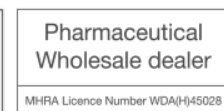


What do we stand for

- Promote good practice – NICE public health guidance 52.
- An innovative company who are committed to innovating and developing new products, continually improving the functionality and design of current equipment for the benefit of service users.
- Ensure we provide clear and concise information on the range of products and services that we offer.
- Delivering on our promise.
- High standards of customer care.
- Providing quality products that deliver best value for money.
- Foster working relationships that support our customer.
- Provide next working day delivery as standard.

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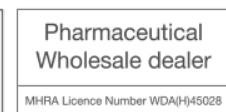


Pharmacy Packs

- An established company providing the very best in choice and range of Pharmacy Packs. We produce bespoke packs to meet any exacting requirements.
- Packs are delivered direct to any address in cartons specifically designed in two sizes to minimise storage issues at Pharmacies. Cartons can also hold mixed packs to help pharmacies with low throughput or storage space.
- Pharmacy packs and cartons are supplied with a colour coded label to allow for easy recognition by pharmacy counter staff.
- Pharmacy packs are supplied in a plain brown bag which is environmentally friendly, alternatively a grey plastic bag is available if preferred.
- Depending on items and quantity in each pack, there can be between 24 to 72 per carton.
- A supply of loose paraphernalia can be delivered with pharmacy packs as required.

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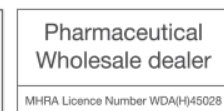


Manufacturing

- Orion has a dedicated packing facility for the production of bespoke pharmacy packs to the NHS, charitable organisations and local Authorities.
- Orion manufactures its own pharmaceutical grade acidifiers, sterile spoons and high safety personal containers, all of which is manufactured in the UK.
- Orion understands the importance of delivery and has developed strong direct relationships with suppliers such as Becton & Dickinson, and Exchange Supplies.
- Orion holds extensive stocks of paraphernalia, ensuring we have a high capability of supply.
- Provisions to hold pharmacy packs in stock with customers agreement.
- One of the largest suppliers of pharmacy packs in the UK.

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Promoting good practice & raising awareness

(supporting NICE public health guidance 52 – recommendation 1-6)

Drug Litter:

- Providing an approved sharps container to hold needles & syringes safely.
- Offering the client a discrete user friendly sharps bin.
- Supply of single use sharps containers.

Offer advice on Needles & Syringe sizes:

- Nature of drug use and injecting culture among service users.
- Reduce the harm associated with injecting drug use.

Advice on the contents of NX Pharmacy packs to ensure:

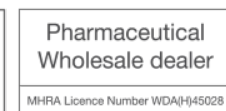
- Less waste & reducing drug litter.
- Better met needs of the client.

Promoting harm reduction in NX packs using leaflets & labelling on:

- Safer injecting practices.
- Overdose prevention.
- Vaccination, testing, sexual health and counselling services.
- Identification of site infections.

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Making a difference-delivering value

Pharmacy packs delivered next working day F.O.C

- Keeping pharmacy inventory levels to a minimum, solving storage issues.
- Less cash tied up in stock, improvement to cash flow.

Loose Paraphernalia

- Free delivery on spends over £100

Management of data collection

- Reducing scheme administration costs by managing payments and returns data.

Reporting

- Providing delivery & activity reports by month - volume, value & pack type per pharmacy.

Information & ordering

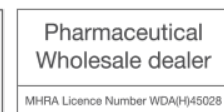
- Pharmacy pack information cards – improving levels of knowledge.

Communication

- We offer an in-house label design & printing service for sharps containers and packs to help promote returns, service locations, BBV testing and vaccination, health warnings, sharing & risk factors, service user responsibilities and much more.

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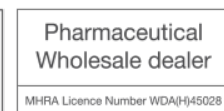


Achievements

- New design of steel spoon introduced towards the end of 2008.
- Implemented a next day delivery service as standard during 2008.
- Developed easy to tear laminate for acidifier sachets in 2008.
- Method study conducted on acidifier powders to determine post irradiation sterility 2008.
- Implemented improved packaging of steel spoon in 2009 which improved the ease of accessibility and reduced waste.
- Commenced own production of pharmaceutical grade acidifiers during 2009.
- Awarded supplier status on pharmacy packs and paraphernalia within the NHS framework agreement in April 2010.

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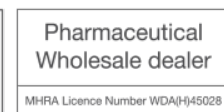


Achievements

- Accredited ISO 9001 Quality standard in 2010.
- Development of the new SAFELOC™ 0.5 high safety personnel sharps container specifically designed for needle exchange. Accredited to UN3291 transportation standard and British standard BS EN ISO 23907. Released for supply in 2012.
- Improved shelf life of acidifiers from 2 years to 4 years 2012.
- All Orion's deliveries are supplied CARBON FREE from July 2012.
- Accredited ISO 14001 Environmental Standard November 2012.

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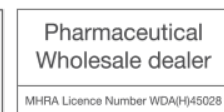


Achievements

- Orion first achieved its on time and in full deliveries target (OTIF) to our customers with our innovative courier Interlink of over 99% in 2013 and has since achieved over 99%.
- Development and investment in new tooling to produce an improved petal aperture lid for Orion's SAFELOC™ 0.25ltr personnel needle exchange container with improved opening and closing in 2014.
- Invested in a new dedicated clean room packing facility for production of bespoke pharmacy packs capable of producing 500,000 packs per month. Completed January 2015.
- Orion developed a third party relationship with SRCL and now have in place a fully managed waste collection system. This system improves the efficiency of your waste collection whilst at the same time removing all frustrations. This enables us to deliver a more effective process resulting in cost reduction. Introduced in March 2015.
- Development and investment in new tooling to produce a long awaited SAFELOC™ single use container for 1ml insulin all in one and 2ml syringe with attached needle. Developed to increase personnel safety and reduce wastage and drug litter, Introduced in April 2016.

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Contacts

Accounts & Administration

Deborah Belton - 01869 244423
deborah@orionmedical.co.uk

Customer Service (Order Processing)

Jade Lacey – 01869 244423
jade@orionmedical.co.uk

Customer Service (Waste Collection)

Helen du Plooy – 01869 325912
helen@orionmedical.co.uk

Business Development Manager

Mark Tudor – 07837 092449
mark@orionmedical.co.uk

Operations & Quality

Salvatore Picillo - 07917 192238
salv@orionmedical.co.uk

Sales & Technical

Shaun Hazlett - 07876 743750
shaun@orionmedical.co.uk

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